



Ms. Lesley Stahl  
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Ms. Stahl -

Your segment "Inside the Wild World of PPE Sales" failed to differentiate fly-by-night, opportunistic PPE brokers from the established healthcare supply chain.

U.S. distributors and their 250,000 employees have worked diligently to secure and deliver more than 39.2 billion units of FDA-quality PPE since January 2020. In the face of all the COVID-19 supply chain challenges – including the disruption caused by the fraudulent brokers you describe – U.S. distributors continue to find ways to deliver critical supplies based on established long-term contracts, not by selling to the highest bidder.

Sincerely,

Matthew J. Rowan  
President & CEO  
Health Industry Distributors Association  
Alexandria, Virginia