

Supporting Patient Care

Specializing in supplies so clinicians can focus on patients.



100 Nearly 100% of patient procedures are supported by medical products delivered by a distributor.

2,200 Through their distributor, providers have access to products from as many as 2,200 medical product manufacturers.

98 When a healthcare provider orders medical supplies, distributors have it in stock over 98% of the time.

30 Providers gain 30% more time and resources for patient care when they work with a distributor.

50 Most healthcare distributors are located within 50 miles of population centers to support first responders in emergency situations.

Sources [HIDA]: 2009 Distributor Financial Performance Survey; KPMG Hospital Procurement Study, 2005; Dealing with Disasters: Hurricane Katrina & Beyond, 2005