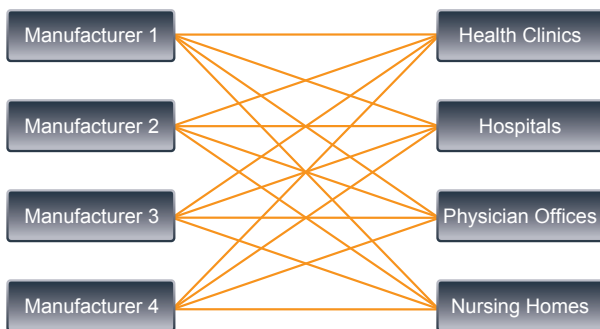


DISTRIBUTION Streamlining HealthcareSM

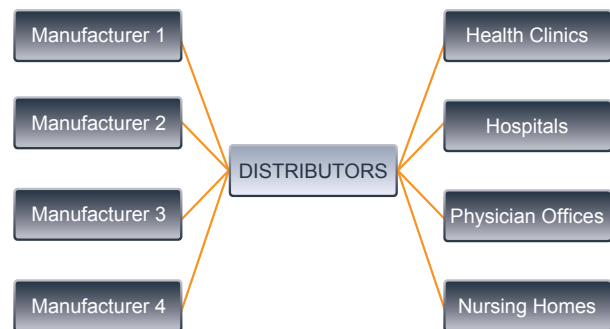
Efficient Access

The right products at the right time, in one efficient step.

Healthcare without Distribution



Healthcare with Distribution



440 A single distribution center supplies an average of 440 healthcare sites with medical products.

220,000 Distributors deliver to more than 220,000 sites of care including over 195,000 physician offices, 5,700 hospitals and 16,000 nursing home and extended care facilities.

One Distribution gives healthcare providers “one-stop-shopping” access to more than 200,000 medical products from over 2,200 manufacturers.

96 Physician offices order 96% of their medical products and supplies from a distributor.

Sources: 2009 HIDA Industry Fact Sheet; American Hospital Association Statistics – 2008 Edition; U.S. Centers for Disease Control, April 2009; Kaiser Family Foundation; HIDA Strategic Analysis of Physician Office Spending Behavior.